

The Galaxy eSolutions Opportunity

We envision a world made environmentally friendly through global adoption and growth of the sharing and circular economies. A world in which the lifespan of electronics is extended to the point where mining waste and landfills are a thing of the past.

The Problem

The refurbished phone trade is a multi-billion USD, high volume and high trading frequency globalized business and yet it is a complex industry as it **lacks standardization** in areas such as trading terms, product versions and compatibility, and especially in product grading and quality.

The Solution: Blockchain

- **Building** Trust in a Trustless Environment
- **Eliminating** the Risk of Frauds and Scams
- **Reducing** Transaction Costs and Time
- **Tracking** Product Movement and Refurbishment Detail

Galaxy eSolutions: Supporting a Sustainable Future

Galaxy eSolutions aims to create a “green” global marketplace for refurbished, pre-owned smartphones and other consumer electronics. The company repairs and cleans pre-owned consumer electronics, then sells those electronics for a discounted rate online. The entire business process is managed by Galaxy eSolutions.

Centralized and decentralized platforms create the Galaxy eSolutions hybrid ecommerce ecosystem. NDBD and Yabphones are centralized, and focused on selling, while Mobile Freak is a decentralized P2P buy-and-sell platform.

- ★ Launched December 2016.
- ★ Reached almost **2M USD monthly sales** within 9 months.
- ★ Reached monthly operational break-even point in August 2017.
- ★ Projected to reach **120M USD sales** in 2018.
- ★ Exclusive partnership with licensed Apple and Samsung refurbishment factory in bonded zone.
- ★ Current Products include refurbished Apple phones and iPads, Samsung, HTC, LG, Google phones, and DJI Drones.
- ★ Overseas support offices in Philippines, Europe, Australia.
- ★ Total Staff: 55
- ★ Phones Shipped/Day: ~200
- ★ Country Markets: 30+
- ★ Web Traffic/Month: ~2.5M
- ★ Customers: 30,000+
- ★ Subscribers: 70,000+
- ★ Average Order Value: 320 USD
- ★ Stock Turn: 52
- ★ Cash Cycle Turn: 52



Yuen Wong
Co-Founder & CEO



Joe Chan
Chief Technology Officer



Erik Hohmann
Chief Marketing Officer



Chris Wong
Chief Operating Officer



The GES ICO is February 28th - March 31st, 2018
Galaxy-eSolutions.com



The **GES token** is exciting not only in that it can be used on the Galaxy eSolutions marketplace, but also because of the buyback and burn model employed in conjunction with a very generous value protection mechanism. Just another way Galaxy eSolutions can say thank you to our supporters!

Token Offering

- Token symbol: GES
- Token Usage: Tokens can be used in ecosystem for services and products.
- Token users receive a 5% token-back reward on purchases at the end of every month.
- Maximum supply: 300M with unsold tokens burned.
- Token Price: 1ETH = 10,000 GES Tokens (0.0001 ETH per token).
- Minimum Purchase: .1 ETH
- Hardcap: 20,000 ETH
- Special Notes on the GES Token:

*Market Buyback: 20% quarterly profit used on quarterly buyback with 50% burned.

*Token Value Protection: Galaxy eSolutions to buy back in stages as long as market price falls below list price.

Token Utility

- For listings services (applicable on suppliers).
- Upgraded services, such as accreditation of verified and /or featured suppliers.
- For Galaxy eSolutions services such as product refurbishment & inspection services (on goods quality).
- To act as ship-on-hold logistic centre (giving greater peace of mind on trading than smart contracts).
- GES tokens can be used on Galaxy eSolutions' sites for purchases. The redeem value of each GES token in the marketplace will be current token market price (according to coinmarketcap.com).
- **Note: a 5% token-back reward on purchases will be issued at the end of each month.**

Market Buyback and Burn Model

20% (for total) of Galaxy eSolutions' quarterly profits will be used to buy back GES issued tokens from the market and 'burn' at least 50% of them.

Galaxy eSolutions offers a Buyback and Burn value disbursement method, which is both efficient and transparent, and which will not be considered as securities according to regulators, thereby not subject itself to government interference.

Galaxy eSolution will systematically buy GES Tokens on exchanges and "Burn" them. "Burn" means that purchased tokens will be taken off the market permanently, resulting in a decreased total number of GES Tokens, thereby increasing the value of remaining GES Tokens over time.

Offer Schedule

- ICO: 28th February 2018 to 31st March 2018

ICO Bonus Structure

- 0.1 to 49 ETH = 20% bonus
- 50 to 99 ETH = 25% bonus
- 100 to 249 ETH = 30% bonus
- 250 to 499 ETH = 35% bonus
- 500 to 999 ETH = 40% bonus
- 1000 to 2499 ETH = 45% bonus
- 2500 ETH and above = 50% bonus
- **Additional bonus: if you contribute to both Galaxy eSolutions and [Sharder](#) ICOs, you will receive a 5% token bonus on your contribution from both parties.**

Please note that figures for the bonuses will be rounded down.

